

Programme Calendar 2026

Institute of Bankers of Sri Lanka
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Calendar of the Programmes – 2026

Month - 2025	Postgraduate Diploma/ Higher Diploma / Diploma Courses	Certificate Courses/Competency Enhance Programmes
January	Diploma in Treasury and Risk Management – Intake I	
February	Diploma in Digital Banking Diploma in SME Finance Diploma in Microfinance (Sinhala)	Certificate in Dynamics of Financial Markets Certificate in Bridging Banking Operations with Legal and Regulatory Compliance: Empowering Bankers Through Law and Practice Certificate in Relationship Management & Financial Services Marketing
March	Diploma in Credit Management – Intake I Diploma in Compliance Diploma in International Trade	Certificate in Consumer Debt Collection and Recovery
April	Diploma in Banking and Finance (Lecture Program) Higher Diploma in Banking and Finance (Lecture Program)	Certificate in Banking and Finance
May	Diploma in Retail Banking Diploma in Corporate Banking	Certificate in Credit Monitoring and NPL Management
June	Diploma in Internal Auditing for Banking and Finance Diploma in Treasury and Risk Management Intake II	Certificate in Credit Management (Sinhala) Management Development Programme in Empowering Branch Managers in Banking and Finance
July	Diploma in Business Finance and Bank Management Diploma in Islamic Banking Postgraduate Executive Diploma in Bank Management Diploma in Banking and Finance (Revision) Higher Diploma in Banking and Finance (Revision)	Certificate in Handling Housing Loans and Legal Aspects
August	Diploma in Portfolio and Investment Management Advanced Diploma in Credit Management Diploma in Microfinance (Tamil)	Certificate in Legal Aspects in Banking
September	Diploma in Credit Management – Intake II Diploma in Bank Integrated Risk Management	Certificate in Data Analytics in Banking
October	Diploma in Banking and Finance (Lecture Program) Higher Diploma in Banking and Finance (Lecture Program) Diploma in Financial Service Management	Certificate in Foreign Exchange
November	-	Certificate in Branch Operations Management
December	-	-

Seminars/Workshops/Sessions: Minimum six (6) programs per year designed based on market requirements

Scheduled Programmes – 2026

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Professional Programmes

DIPLOMA IN BANKING & FINANCE (DBF)



Course Contents

Semester I:

Compulsory subjects

- Survey of Financial Systems
- Elements of Banking and Non-bank Finance
- Accounting and Auditing

Optional subjects (1 to be passed)

- IT, Digital Banking and Settlements
- Economics for Banking

Semester II:

Compulsory subjects

- Principles of Law
- Quantitative Techniques
- Principles of Management

Optional subjects (1 to be passed)

- Ethics and Client Management
- Principles of Marketing

Compulsory Non-credit subject

- Business Communication

Students are required to sit for two (2) examination papers: Paper I and Paper II for each subject in the DBF.

Participants

Candidates should possess one of the following entry requirements for new student registration.

- i. GCE (A/L) in Sri Lanka in any stream having three (03) simple passes in one sitting or equivalent foreign examination; or
- ii. Degree from a recognized university in Sri Lanka/ Foreign Degree approved by the University Grant Commission (UGC); or

- iii. Professional qualification from a recognized professional institute in Sri Lanka or abroad; or
- iv. Part qualification of a professional/academic institute in Sri Lanka or abroad subject to the condition that the level should be equivalent to level 2 of the Sri Lanka Qualification Framework (SLQF) / NVQ 4 of National Vocational Qualification Levels of Sri Lanka, subject to the approval of the institute; or
- v. Mature Entry: Those employed in the Banking/ Finance industry and over 18 years of age with a minimum of eight (08) years of experience proved by a recommendation letter from the employer are considered for registration under this category subject to the approval of the Institute; or
- vi. Any other qualification approved by the institute.

Note: Students who have already registered with IBSL are eligible to transfer to the DBF programme.

Mode of the lectures

In-person / Virtual

Commencement

Lecture programme: April 2026 & October 2026

Revision Programme: January 2026 & July 2026

Duration

Lecture programme: 5 ½ months (Compulsory subjects – 60 Hours & Optional subjects – 45 Hours)

Revision Programme: One Day Seminar per subject

Course Fee

Lecture Programme: Rs. 8,000/- (Fee per subject per one lecture Cycle)

Revision Programme: Rs. 3,500/-

Medium

English/Sinhala/Tamil

HIGHER DIPLOMA IN BANKING & FINANCE (HDBF)



Course Contents

Semester I:

Compulsory subjects

- Central Banking and Monetary Policy
- Law Relating to Banking and Practice of Banking
- Credit Management

Optional subjects (1 to be passed)

- Strategic Leadership
- Corporate Governance and Ethics

Semester II:

Compulsory subjects

- Compliance and Regulations
- Risk Management and IS Security
- International Trade and Finance

Optional subjects (1 to be passed)

- Advanced Quantitative Techniques
- Financial Management and Treasury Operations

Students are required to sit for two (02) examination papers: Paper I and Paper II for each subject in the HDBF.

Participants

Students who have completed the DBF or IABF

Mode of the lectures

In-person / Virtual (Hybrid classes)

Course Fee

Lecture Programme: Rs. 9,000/- (Fee per subject per one lecture Cycle)

Revision Programme: Rs. 4,000/-



Duration

Lecture programme: 5 ½ months (Compulsory subjects – 60 Hours & Optional subjects – 45 Hours)

Revision Programme: One Day Seminar per subject

Commencement

Lecture programme: April 2026 & October 2026

Revision Programme: January 2026 & July 2026

Medium

English/Sinhala/Tamil



CERTIFICATE IN BANKING & FINANCE (CBF)

(Bridging Programme for DBF)

Course Contents

CBF 01: Introduction to Banking & Finance Environment (IBFE)

CBF 02: Introduction to Economics & Business Environment (IEBE)

CBF 03: Introduction to Accounting & Finance (IAAF)

CBF 04: Business Communication & Professional Development (BCPD)

Students are required to sit for a One and Half-hour (1.5) online examination at the end of the study

programme and must obtain a minimum score of 50% to pass the module.

Participants

Candidates should possess one of the following entry requirements for new student registration.

- Six (06) 'S' passes in compulsory subjects in GCE O/L (local) with a credit pass for Mathematics.
- Equivalent foreign qualifications:
 - Pearson Edexcel International GCSE with a credit pass for Mathematics.
 - Cambridge IGCSE with a credit pass for Mathematics.
- NVQ Level 03 qualification in the fields of banking & finance / Management Disciplines (subject to approval by IBSL).
- Any person employed in a bank / financial institute.
- Any other qualification acceptable to IBSL.

Mode of the lectures

In-person.

Commencement

Lecture programme: April 2026

Duration

Lecture programme: 4 ½ months (60 hours per subject)

Course Fee

Lecture Programme: Rs. 6,000/- (fee per subject per one lecture cycle).

Medium : English/Sinhala

Postgraduate Diploma

POSTGRADUATE EXECUTIVE DIPLOMA IN BANK MANAGEMENT (PGEDBM)

Programme Code: PG 01

Objectives

- To provide an opportunity to middle management level bankers, to pursue a course of study in bank management at the postgraduate level.
- To equip the participants with skills and professional competence to undertake effective planning or achieve senior managerial goals in a competitive environment and
- To upgrade and update professional standards of the middle management level bankers by exposing them to a rigorous professional and academic programme focusing on current issues of banking.

Participants:

Entry Requirements

1. Associate of the Institute of Bankers or Sri Lanka or Chartered Institute of Bankers London / Diploma in Banking & Finance (old syllabus) of IBSL or CIB, OR
2. Graduate of a Recognized University OR
3. Associate member of any Professional Body such as Accountancy, Management, Marketing, Law, etc., OR
4. 03 years of working experience in a Bank / Financial Institution at the middle Management level with a part qualification in Banking, Accountancy, Management, Marketing, Law, etc.

Methodology

Lectures, Discussions, Presentations, Assignments, Project Reports and Module Examinations

Course Contents

Semester I: (all subjects to be passed/ exempted)

- Financial Systems
- Legal Environment in Banking
- Customer Relationship Management
- Digital payments and Fintech Innovations
- Managing People in Organizations

Semester II: (all compulsory subjects)

- Risk Management
- Financial Analysis
- Investment & Portfolio Management
- Foreign Trade & Finance

Semester III: (3 to be passed)

- Commercial Lending & Project Finance (compulsory)
- Strategic Management Global Financial Instruments (optional)
- Fund Raising and Credit Management (optional)
- Marketing Management (optional)

Mode of the lectures

In-person / Virtual (Hybrid classes)

Commencement

26.07.2026

Lectures on Saturdays and Sundays. (Holidays based on the requirement)

Duration

Semester I: 200 hours

Semester II: 200 hours

Semester III: 150 hours

(Subject exemptions will be allowed only for the subjects in Semester I based on the qualifications)

Course Fee

Rs. 200,000/-

Medium

English

Diploma Courses

DIPLOMA IN TREASURY & RISK MANAGEMENT (DTRM)

Programme Code: DP06

This Diploma is a professional qualification recognized by the Central Bank of Sri Lanka under the Banking Act Directions No. 06 of 2019. (Previously No. 3 of 2009).

Learning Outcome

- To make candidates aware of the nature, composition, and instruments of domestic and overseas financial markets, Treasury operations, and related risk management activities.

Participants:

Staff of Treasury and risk departments of Banks and other Financial Institutions

Methodology

Lectures, Discussions, Assignments, Group Exercises and Final Examination

Course Contents

Module I – Financial Markets

- Introduction to financial markets
- Money Market
- Capital Market
- Fixed Income Securities Market
- Foreign Exchange Market

Module II – Treasury Management Function

- Introduction
- Objectives of a Treasury
- Structure and Organization of a Treasury Function
- Treasury/Investment Policies, Operational Procedures, Guidelines and Code of Conduct
- Internal and external limits governing Treasury Operations
- Responsibilities/Job Description of a Treasury Manager
- Functions of a Treasury
- Internal Controls of Treasury Function

Module III – An Overview of Financial Derivative Markets

- Exchange Trade derivatives vs Over the Counter Derivatives
- Futures Contracts
- Options Contracts

- SWAPS: Interest rate Swaps, Cross Currency Swaps
- Forward Rate Agreements

Module IV – Asset and Liability Management (ALM)

- Introduction to ALM
- ALM Organization
- Major Risks in ALM
- Treasury’s role in ALM
- Dimensions of Interest Rate Risks affecting ALM
- ALM function from a Practical and Performance-oriented Perspective

Module V – Risk Management

- Various Risks pertaining to Treasury Operations
- Various Tools for Measurement of Risks
- Treasury Risk Management
- An overview of the Integrated Risk Management System

Module VI – Regulations and Compliance

- Introduction
- Monetary Policy Related Regulations / Controls of the Central Bank
- FX-related Prudential Regulations
- Minimum Capital Requirement under BASEL - III
- Regulations on Minimum Liquidity
- KYC & CDR Rules and Provisions on Money Laundering

Mode of the lectures

In-person / Virtual (Hybrid classes)

Commencement

2 Intakes - 25.01.2026 & 27.06.2026

Duration

116 hours

Course Fee

Rs. 100,000/-

Medium

English

DIPLOMA IN DIGITAL BANKING

Programme Code: DP15

Learning Outcome

This course is designed to equip participants with knowledge and skills related to the nature, composition, and instruments of digital banking, fintech innovations, cybersecurity, and risk management in financial services. It also prepares participants to take on professional roles such as Digital Banking Officer, Fintech Product Analyst, Business Analyst, and Compliance & Risk associate in digital financial services



Participants

This course is designed for professionals in banking and non bank financial institutions who aspire to enhance their competencies, work in digital environment, and discharge their duties more effectively and efficiently



Methodology

Lectures, Discussions, Assignments and Group Presentation



Course Contents

Module I	Foundations of Digital Banking and Fintech Ecosystem
Module II	EMV Technology and Payment Systems
Module III	ATM Networks, Cash Management and POS Systems
Module IV	Mobile and Internet Banking Technologies
Module V	Virtual Banking Innovations
Module VI	Fintech Innovations & Transformation of Financial Services
Module VII	Big Data and Machine Learning Applications in Finance
Module VIII	Artificial Intelligence in Finance Services
Module IX	Marketing & Customer Experience in Digital Banking
Module X	Cybersecurity, Cryptography & Information Assurance



Mode of the lectures Medium
In-person / Virtual (Hybrid classes) English

Duration Course Fee
112 hours Rs. 100,000/-



Commencement
07.02.2026

DIPLOMA IN SME FINANCE (DSMEF)

Programme Code: DP05

Learning Outcome

- Participants will be equipped with knowledge and expertise in the field of SME financing and will be able to create professionalism in the SME Financing field

Participants

Credit / Loan officers of Banks, Financial Institutions, and officers of SMEs

Methodology

Lectures, Case studies, project report and final examination

Course Contents

- Module I SME sector and its importance in the development of Sri Lanka
- Module II Lending Basics & Guidelines for Good Lending
- Module III Financial Statements Analysis
- Module IV Credit Appraisal for Financing SMEs
- Data for Credit Appraisal –Source & Method of collection
 - Credit Appraisal
- Module V Case Studies
- Module VI General Risk Management in SME Lending
- Module VII Securities & Documentation for SME Financing
- Basics of Securities
 - Different Types of Securities
 - Valuation of Securities – Moveable & Immoveable
 - Legal Aspects of Securities
- Module VIII Recovery and Remedial Management

Mode of the lectures

In-person / Virtual (Hybrid classes)

Medium

Sinhala

Commencement

14.02.2026

Duration

96 hours

Course Fee

Rs. 50,000/-

DIPLOMA IN MICROFINANCE (DMF)

Programme Code: DP08

Learning Outcome

- Participants will be equipped with the necessary knowledge, skills, and tools to develop a quality credit culture among Microfinance Institutions (MFIs), which will promote financial literacy and facilitate financial inclusion and growth.
- Participants will enhance their knowledge, skills, and experience in microfinance to increase their career development prospects
- Professionals will gain specialization in Microfinance and acquire a competitive edge in the industry.

Participants

Officers of banks who handle microfinancing for industries, business, and community development projects, field project officers/project evaluators, Officers of microfinance institutions and voluntary organizations

Methodology

Lectures, Discussions, project report and examinations

Course Contents

Module I	Economics concepts and policies on economic growth and development
Module II	Current status of the microfinance industry in Sri Lanka
Module III	Target Markets for Microfinance Services
Module IV	Delivery Methods of Microfinance
Module V	Microfinance products designing
Module VI	Financial Literacy
Module VII	Role of Government and Central Bank for the Development of Microfinance
Module VIII	Commercialized Microfinance
Module IX	Laws relating to Microfinance operations
Module X	Identifying and understanding financial statements
Module XI	Analysis of Financial Position of a Financial Institution
Module XII	Management Concepts of Financial Institutions
Module XIII	Good Governance of Microfinance Institutions
Module XIV	Regulation and Supervision methods of Microfinance Institutions
Module XV	Regulation and Supervision of Micro Finance Institutions
Module XVI	Project Report

Mode of the lecture
In-person / Virtual (Hybrid classes)

Course Fee
Rs. 40,000

Commencement
28.02.2026 (Sinhala)
29.08.2026 (Tamil)

Medium
Sinhala
Tamil

Duration
96 hours

DIPLOMA IN INTERNATIONAL TRADE (DIT)

Programme Code: DP03

Learning Outcome

- On completion of the course, the participants will understand the International Trade environment, learn the roles of the various participants, and most importantly, acquire the skills of evaluating the risks of international trade finance and the methods of mitigating these risks, resulting in better decisions and control of international trade financing.

Participants

Banking professionals including the staff handling International Trade operations, Import-export managers in the corporate sector, Legal professionals, Students who intend to pursue banking as a career

Methodology

Lectures, Presentations, Exercises and Case Studies

Course Contents

Module I - The international trade environment

- An overview of international trade which includes the rationale for a country to engage in international trade
- The working of the Theory of Comparative Advantages and Absolute Advantage
- The economic indicators which a country must monitor when engaged in international trade
- The Central Bank Sri Lanka in the management and monitoring of international trade operations of Sri Lanka
- The role of international monetary institutions and other allied organizations in assisting international trade activities

Module II - The mechanics of international trade operations

- The various documents that are required in international trade operations and their processes
- Payment Methods in International Trade
- ICC rules for Documentary Collections URC 522, the roles of various parties to a Documentary Collection, Avalization, etc.
- Documentary Credits- Definition, parties involved, DC Cycle, etc.

- Special Types of Documentary Credits and identify the different types of features and data that are required to appear in various types of Documentary Credit
- ICC rules for Documentary Credits UCP 600
- Assignment of Proceeds
- ICC rules for Bank-to-Bank Reimbursement under Documentary Credits URR 725
- ICC Rules for Standby Documentary Credits ISP 98
- The role of the foreign exchange market in international trade and the theory for fixing parity rates for one currency against another
- The technique for fixing current prices and future prices of foreign currency required by importers and exporters
- The foreign exchange market for forward rates and the interest differential theory
- Calculation of Forward Exchange Rates in International Trade (Case Studies)
- Various Financing options in International Trade including facilities for Importers and Exporters, Invoice Discounting, Factoring, and Forfeiting.
- Facility Structuring and Case Studies

Module III - The supply chain in international trade and the role of the various participants

- Importance of Incoterms when trading internationally
- ICC rules Incoterms 2020
- Supply Chain Management - The supply chain in international trade and the role of the carrier in international trade operations
- Various transport documents are seen in International Trade and understand the key examination criteria for transport documents.
- The role of the underwriter in international trade operations
- Understand the key examination criteria for Insurance documents and application of UCP 600 article 28
- The importance of insurance for both cargo and hull
- The role of other support services in international trade operations

Module IV - The management of risk in international trade finance

- The risks and uncertainties of international trade as opposed to domestic trade
- Case Studies on Documentary Collections & Documentary Credits
- Bank Guarantees in international trade
- The specter of fraud affecting international trade operations
- The purpose of indemnities and guarantees in international trade operations
- Discussion on ICC Rules for Bank Guarantees URDG 758
- Other supplementary services provided by banks to facilitate international trade

- The incentives offered by the State to encourage international trade
- Entrepot Trade

Module V - Workshop on International Trade Operations

- Discussion on International Standard Banking Practices (ISBP) for examination of documents.
- Workshop on examination of documents

Mode of the lectures

In-person / Virtual (Hybrid classes)

Commencement

28.03.2026

Duration

96 hours

Course Fee

Rs. 40,000/-

Medium

English

DIPLOMA IN CREDIT MANAGEMENT (DCM)

Programme Code: DP10

Lending Outcomes

At the end of the programme, the participants will be able;

- To understand the concepts and apply the best practices in Credit Management
- To analyze source documents and prepare impressive and convincing credit proposals using modern credit evaluation techniques
- To make sound credit decisions in evaluation, risk management, and recovery
- To perform as educated and confident credit professionals



Participants

Staff handling credit in banks and non-banking financial institutions

Students who intend to pursue banking as a career.

Methodology

Lectures, Case Studies, Assignments, Project Report, Viva and examinations



Course Contents

Module 1 - Introduction to Lending Business; credit policies and credit culture

- Introduction to Lending business
- Role of Asset and Liabilities Committee



Module II - Principles of Credit Management

- Types of Borrowers and eligibility of borrowers
- Classification of Advances

Module III - Credit Appraisal

- Customer evaluation
- Credit Rating Analysis
- Customer Evaluating techniques
- Evaluating Business Customers



Module IV - Financial Statement Analysis and Interpretation

- Financial Statement Analysis
- Calculation of Ratios
- Interpretation of Financial Statement
- Accounting Techniques for Credit Decision Making



- Financial Projections
- Introduction to Working Capital Finance

Module V - International Trade

- Introduction to International Trade
- Financing Import Trade
- Financing Export Trade

Module VI - Risk Management

- Introduction to Risk Management
- Risk Mitigation Instruments / Methodologies

Module VII - Securities Management and Documentation Procedures

- Introduction to Security Management
- Types of Securities
- Valuation of Securities
- Legal Aspects of Securities

Module VIII - Remedial and Recovery Management

- Introduction to Recovery and Remedial Management
- Post-Sanction Supervision / Monitoring and Follow-up
- Recovery Options

Mode of the lectures

In-person / Virtual (Hybrid classes)

Commencement

2 Intakes – 29.03.2026 & 27.09.2026

Duration

108 hours

Course Fee

Rs. 55,000/-

Medium

English

DIPLOMA IN COMPLIANCE (DC)

Programme Code: DP02

Learning Outcome

Upon completion of the programme, participants will be able to demonstrate:

- Understanding the environment of regulations and compliance, and the role of the Central Bank of Sri Lanka, the Financial Intelligence Unit of Sri Lanka, and International Regulatory Agencies (FATF, APG, IMF, and BIS, etc.)
- Understanding the role and responsibilities of both the Compliance function and the Compliance Officer, and the skills needed to discharge these duties successfully
- Understanding the issues to be considered in developing policies and procedures to ensure compliance
- Familiarity with money laundering offenses and key regulatory anti-money laundering requirements
- Familiarity with a variety of different types of financial crimes/fraud and identification of such crimes

Methodology

Lectures, Discussions, Assignments, Group Exercises and examinations

Participants

Staff of Banks and other Financial Institutions

Course Contents

Module I - Understanding the Regulatory Environment

- The need for and objectives of financial regulations
- Sources of regulations
- International Financial Regulatory Initiatives
- Financial Regulatory Framework in Sri Lanka
- Cross-jurisdictional issues

Module II - Financial Industry and Risk Management

- Overview of risk management
- Overview of the financial sector
- Overview of different commercial entities and mechanisms in governing compliance requirements and arrangements
- Financial Intermediaries
- Financial Products and Services
- Financial Infrastructure
- Recent trends in market developments and related regulations in Sri Lanka

- Risks associated with specific financial services
- Overview of Basel Accords - Basel I, II & III

Module III - The Role of the Compliance Officer

- Compliance structure
- The role of the Compliance Officer
- Key compliance activities and processes

Module IV - Governance and Creating Compliance Culture

- Corporate Governance and Compliance
- Creating an effective compliance environment
- The Role of Risk and Internal Audit in Good Governance
- Compliance with Prudential Regulations
- Ethics and Culture
- Corporate Social Responsibility (CSR) and Compliance

Module V - Risk of Money Laundering and Financing of Terrorism

- Financial Intelligent Unit (FIU) of Sri Lanka
- Money laundering
- Terrorist financing
- AML/CFT Regulatory Framework in Sri Lanka
- Understanding money laundering offenses and the importance of KYC
- Money laundering vulnerabilities of particular services and products
- Designing an effective internal reporting system
- The risk-based approach to money laundering and terrorist financing
- The objectives of proper staff training in AML

Module VI - Managing Financial Crime/Frauds

- Defining fraud and Financial Crimes
- Introduction to market abuse
- Insider Dealing
- False accounting
- Identity Theft
- Bribery and corruption
- Other Financial Frauds
- Fraud typologies
- Prevention of Fraud
- The Role of Compliance in Combating Fraud

Mode of the lectures
In-person / Virtual (Hybrid classes)

Course Fee
Rs. 40,000/-

Commencement
29.03.2026

Medium
English

Duration
100 hours



DIPLOMA IN RETAIL BANKING (DRB)

Programme Code: DP09

Learning Outcome:

Upon completion, the diplomats will:

- Develop an understanding of the scope and significance of retail banking and different types of retail banking channels, products, and services
- Learn the processes and procedures pertaining to retail banking operations and documentation pertaining therein.
- Gain practical insights into post loan administration, early warning signals, collection, and recoveries.
- Learn the modalities of attracting and retention of aining customers, customer service, and delighting the customer
- Understand the legal framework pertaining to retail banking with emphasis on anti-money laundering, know your customer requirements, bankers' duty of secrecy, etc.
- Discuss the impact of digital banking products and services the threats and challenges posed by fintech companies
- Open discussion on the future of retail banking

Participants:

- All front-end staff handling retail customers and other Banking professionals including, but not limited to, Retail Banking Product champions, Heads of Departments, Branch Managers, Product Managers, Sales Managers, Middle and Back Office Staff, Relationship Managers, and Credit and Lending practitioners.
- Job aspirants in banking and finance, students preparing for bank entrance, Finance, business, and Accounting Professionals, and students

Methodology:

Lectures, Assignments, presentations, and final examination

Course Contents:

Module I: Introduction

Module II: Deposits and Savings products

Module III: Payment and settlement systems and operational aspects

Module IV: Lending Products

Module V: Retail Banking Services

Module VI: Remittances

Module VII: Investment Banking / Wealth Management Services for retail customers

Module VIII: Private Banking Services

Module IX: Retail Banking Channels

Module X: Digital Banking

Module XI: Selling Retail Banking Products, Services and Customer Relationship Management

Module XII: Overview of the legal infrastructure

Module XIII: Recoveries and Collections

Module XIV: Way Forward and Open Forum

Mode of the lecture

In-person / Virtual (Hybrid classes)

Duration:

116 hours

Commencement:

30.05.2026

Course Fee:

Rs. 50,000/-

Medium:

English

DIPLOMA IN CORPORATE BANKING (DCB)

Programme Code: DP07

Learning Outcome

- Participants will be equipped with a sound understanding of the operations of Corporate Banking to perform the duties efficiently and effectively.

Participants:

Officers/ Executives in Banks & Financial Institutions

Methodology

Lectures, Case studies, and final examination

Course Contents

Module I	Role of Bankers in lending to corporates with more focus on the regulatory requirements
Module II	Importance of having effective mechanism to monitor Money Laundering and Terrorist Finance
Module III	Different types of Corporate Facilities and effective methods of recovery
Module IV	Different types of Financial Markets challenges.
Module V	Importance of Risk Management and Corporate Resilience
Module VI	Money, Inflation, Interest rates, and deposit mobilization
Module VII	Alternative Sources of Financials, Monitoring & Controlling of Lending
Module VIII	Measuring Corporate Performance
Module IX	Effective Management of Relationships

Duration

96 hours

Mode of the lectures

In-person / Virtual (Hybrid classes)

Commencement

31.05.2026

Course Fee

Rs. 45,000/-

Medium

English

DIPLOMA IN INTERNAL AUDITING FOR BANKING AND FINANCE (DIA)

Programme Code: DP13

Learning Outcome

Upon completion of the diploma will,

- Learn an overall understanding of Risk Based Approach/Risk assessment
- Improve Planning and organizing of audits
- Enhance knowledge of modern Internal Auditing techniques
- Learn Fundamentals of handling investigations
- Learn how to structure an Audit Report and communicate results
- Develop the knowledge on how Internal Audit could play a vital role improve business processes, adding value and to business
- Learn on Governing Structure of the Internal Audit Function

Participants

- All Internal Audit staff in Banking/Non-banking Financial Institutions, who would like to continue their career as Internal Auditors in the Industry.
- Staff at any Designation in the above category
- Any interested members in Operations or Specialized Departments

Methodology:

Lectures, Assignments, presentations, group activities, and final assessment

Course Contents

Module I	Introduction to the Internal Audit (IA) Function
Module II	The Reporting Line and Organizational Structure of IA
Module III	Types of Internal Audits in a Bank and application of each type to achieve the desired objective.
Module IV	Strategic Audit Planning
Module V	Audit Report Writing
Module VI	Risk Grading of Audit Reports
Module VII	Agile Auditing
Module VIII	Frauds and Investigation
Module IX	Internal Audit Role on Internal Control Over Financial Reporting
Module X	Evaluate Integrity and Adequacy of MIS (Management Information System)
Module XI	Key Challenges of the Auditor and how to overcome

Mode of the lectures

In-person / Virtual (Hybrid classes)

Commencement

28.06.2026

Duration

104 hours

Course Fee

Rs.45,000/-

Medium

English



DIPLOMA IN ISLAMIC BANKING (DIB)

Programme Code: DP14

Learning Outcome

Upon completion of this diploma the students will be able to

1. Understand the rationale behind the development of the Islamic finance industry.
2. Assess the nature and scope of the Islamic finance industry in relation to its conventional finance.
3. Develop an appropriate level of understanding of the key principles of Islamic banking and finance
4. Acquire essential knowledge about the key Islamic financial instruments and contracts
5. Understand the primary tools for structuring Islamic financial transactions
6. Develop an appropriate level of understanding of the Islamic financial infrastructure, international financial institutions, and regulatory bodies

Course Modules

- Module I Introduction to Islamic Banking and Finance
- Module II Sharia Framework for Islamic Banking
- Module III Islamic Banking Products and Services
- Module IV Takaful (Islamic insurance)
- Module V Sukuk Market
- Module VI Islamic Funds and Wealth Management
- Module VII Corporate Governance for Islamic banks and Financial Institutions
- Module VIII Accounting for Islamic Banks
- Module IX Credit and Risk Management in an Islamic Bank
- Module X Regulatory Supervision, Sharia Governance and Audit
- Module XI Special Topics

Duration

108 Hours

Commencement

26.07.2026

Mode of the lectures

In-person / Virtual (Hybrid classes)

Medium

English

Methodology

Lectures, Assignment, Project Report, and Final Examination

Course Fee

Rs. 50,000/-

DIPLOMA IN BUSINESS FINANCE AND BANK MANAGEMENT (DBFBM)

Programme Code: DP01

Learning Outcome

- On completion of the course the participants would have acquired knowledge in business finance and bank management and enhance their skills in the related fields.

Participants

Executives in Banks, Financial Institutions, Broking Firms, Leasing Institutions, and other business Institutions.

Methodology

Lectures, Assignment, Project Report, and Final Examination

Course Contents

Module I	Management for Financial Organizations
Module II	Economics for Bankers
Module III	Leasing and Insurance
Module IV	Basic Accounts and Financial Management
Module V	Credit Management
Module VI	Portfolio Management and Risk Management
Module VII	Project Appraisal and Financing
Module VIII	Strategic Planning for Finance and Bank Business
Module IX	Branch Banking
Module X	Project Report

Mode of the lectures

In-person / Virtual (Hybrid classes)

Commencement

25.07.2026

Duration

104 hours

Course Fee

Rs. 45,000/-

Medium

English

DIPLOMA IN PORTFOLIO AND INVESTMENT MANAGEMENT (DPIM)

Programme Code: DP04

Learning Outcome

- Participants will acquire a sound theoretical knowledge of capital and money market instruments, various forms of investments, and managing portfolios, and will be able to apply this knowledge in their day-to-day job functions.

Participants

Officers and executives of banks and financial institutions

Methodology

Lectures, discussions, assignments, project report and final examination

Course Contents

Module I	Overview of the capital and money market and the instruments pertaining to such markets
Module II	Basic concepts in investments, and selecting suitable instruments for investments
Module III	Understanding Risk & return
Module IV	Basic ideas and Markowitz overview of the discipline of Portfolio Management
Module V	Theory and practice of managing equity portfolios
Module VI	The importance of efficient management of fixed income portfolios
Module VII	Asset securitization and mortgage-backed securities
Module VIII	Importance of Derivatives in Portfolio Management

Mode of the lectures

In-person / Virtual (Hybrid classes)

Commencement

29.08.2026

Duration

96 hours

Course Fee

Rs. 40,000/-

Medium

English

ADVANCED DIPLOMA IN CREDIT MANAGEMENT (ADCM)

Programme Code: AD01

Learning Outcome

- The participants will be able to demonstrate a sound knowledge and understanding of the deeper aspects of Credit Management and associated Risks in order to maintain the sustainability of their Financial Organizations.

Participants:

- Admission Requirements
- Diploma in Credit Management/IBSL – (DCM) OR
- Higher Diploma in Banking and Finance (HDBF)
- Diploma in Applied Banking & Finance (DABF)/ DBF – IBSL old syllabuses OR
- Postgraduate Diploma/IBSL – (PGEDBM) OR
- Graduates with experience in the field of credit OR
- Executive in Financial Institutions with a minimum of 6 years' experience in the field of Credit

Course Contents

Module I - Credit Administration Functions

- Credit Industry and Competitive Environment
- Credit Administration
- Marketing of Credit products

Module II - Credit Appraisal and Decision Making

- Credit Analysis and Decision Making
- Credit Documentation, Security and Covenants
- Maintaining Legal and Statutory Requirements
- Risk Management

Module III – Specialized Lending Fields

- Lease Financing
- Hire Purchase
- Venture Capital Financing
- Factoring
- Syndicate Credit
- Islamic Banking Lending Products

Module IV – Remedial Management

- Credit Monitoring / Supervision / Follow-up
- Rehabilitation of Problem Loans
- Restructuring of Credit
- Rescheduling of Credit
- Taking part in the Management of Sick Projects
- Legal Procedures
- Problems Encountered in the Implementation of Legal Actions
- Capital Write-Offs and Interest Waivers

Commencement

30.08.2026

Duration

96 hours

Course Fee

Rs. 60,000/-

Medium

English

DIPLOMA IN BANK INTEGRATED RISK MANAGEMENT (DBIRM)

Programme Code: DP11

Learning outcome

- Participants will acquire skills, in identifying and assessing all banking risks in a consolidated manner towards management and mitigation of such risks with systems such as economic capital, corporate governance, and compliance with prudential requirements and internal controls.
- The course will also provide the opportunity to participants to acquire technical and practical knowledge on bank risk management principles and best practices.

Participants

Senior Managers, Branch Managers, Credit Officers, Risk Management Staff, Finance Management Staff, Treasury/Investment Banking Staff, Internal Audit Staff, Compliance Staff

Methodology

Lectures, case studies, assignments, and final examination

Course Contents

Module I - Introduction to the Risk Management Process

- Brief Introduction to Modern Financial Theory
- Overview of Financial Crisis 2007 - Lessons Learnt
- Global Banking Problems and Future Challenges
- Introduction to Risk Management and Definitions
- Regulatory requirements and expectations for Risk Management
- Risk Categories (Credit, Market, Liquidity, and Operational risk) and Risk Management concepts
- Case Study - Analysis of financial statements of banks in Risk Management and Regulatory Perspective

Module II - Credit Risk Management and Assessment

- Evaluation of Credit Risk
- Valuing the risk component of a loan
- Credit Transaction Risk- Dashboards
- Portfolio Management of Credit Risk
- Calculating Concentration Risk

- Return on Risk Adjusted Capital (RORAC)
- Application of Rating and Scoring Models
- Case Study - Several exercises in analysing Credit Risk

Module III - Management of Market Risk

- Components of Interest rate risk
- Interest Rate Risk Management policy framework and exposure limits
- Liquidity Risk Management policy framework
- Management of Foreign Exchange Risk
- Impact of interest rate on liquidity
- Assessment of Market Risk (Value at Risk / Present Value per Basis point /Duration Analysis)
- Functions and Responsibilities of ALCO
- Introduction to derivatives
- Application of derivatives in risk management

Module IV- Management of Operational Risk

- Components of Operational Risk
- Operational Risk Management Policy, framework, and setting risk tolerance levels
- Risk and Control Self-Assessment Process
- Building a Key Risk Indicator Library
- Collection of Operational Loss data
- Operational Risk Reporting (Dash Boards)
- Operational Risk Management Committee
- Business Continuity Plan
- Information Security
- Outsourcing Risk and Vendor Management
- Compliance Risk
- Case Study - Defining of Risk Appetite in Operational Risk Management and Risk Assessment, Monitoring process

Module V - Pillar 2 - regulatory review

- Regulatory and Supervisory Framework-Risk Management
- Corporate governance and risk management framework
- Understanding Stress Testing and Scenario Analysis
- ICAAP

Module VI - BASEL III

- Introduction on Basel III and reasons for the introduction
- Implications of Basel III on the Banking Institutions

Mode of the lectures
In-person / Virtual (Hybrid classes)

Course Fee
Rs. 45,000/-

Commencement
27.09.2026

Medium
English

Duration
104 hours



DIPLOMA IN FINANCIAL SERVICE MANAGEMENT (DFSM)

Programme Code: DP12

Learning Outcome

On successful completion of the proposed Financial Services Management specialization, the student will be able to;

1. Demonstrate knowledge and understanding of the operations and regulation of financial markets in Sri Lanka and in the global context.
2. Demonstrate thorough understanding of service management in the finance industry.
3. Apply discipline-specific finance knowledge and service management knowledge, along with their interpersonal skills, for the effective provision of services required in modern financial services organizations.
4. Integrate learning into an analytical, problem-solving, creative approach in relation to the challenges and transformations facing the financial services sector.
5. Equip management skills with a special focus on the financial services industry.

Participants

All levels of financial sector professionals involved in the customer services and institutional management careers

Methodology

Lectures, Project Report, and Final Examination

Course Contents

Module I: Financial Markets and Risk

- Overview of the financial system
- Money markets
- Fixed income market or bond market
- Stock market
- Foreign exchange market
- Central banking and monetary policy
- Tax or Audit consultation

Module II: Financial Statement Reporting and Analysis

- Fundamentals of financial statements
- Analysis of income statement
- Analysis of statement of financial position
- Ratio analysis

Module III: Fundamentals of Leadership and Management

- Understanding the leadership theories
- Understanding management theories
- Understanding operational management
- Understanding consumer behavior
- Understanding Financial institution management
- Corporate governance and market ethics

Module IV: Financial Services

- Fee-based services and fund-based services
- Commercial and corporate financial services
- Retail financial service
- Financing of international trade

Module V: Financial Risk Management

- Credit risk management
- Market risk management
- Liquidity risk management
- Operational risk management
- Cyber security risk management
- Reputational risk management
- Legal and compliance risk management
- Insurance risk management
- Portfolio risk management
- Cross-border risk management
- Strategic risk management
- AML/ CFT and Customer Due Diligence

Module VI: Project Report

Mode of the lectures

In-person / Virtual (Hybrid classes)

Course Fee

Rs. 40,000/-

Commencement

31.10.2026

Medium

English

Duration

92 Hours

Certificate Courses

CERTIFICATE IN BRIDGING BANKING OPERATIONS WITH LEGAL AND REGULATORY COMPLIANCE: EMPOWERING BANKERS THROUGH LAW AND PRACTICE

Programme Code: CC23

Learning Outcomes

- On successful completion of the program, participants will be able to:
- Understand the important concepts on Corporate Governance Reforms in the Banking Sector
- To understand the concept of the Managing Related Party Relationships in Banking
- Demonstrate a comprehensive understanding of the legal and regulatory environment that governs banking operations.
- Apply legal knowledge to day-to-day banking practices with confidence and accuracy.
- Identify rights, obligations, and liabilities in customer–bank relationships and manage them within a legal framework.
- Interpret and apply laws related to negotiable instruments, securities, and confidentiality in banking transactions.
- Ensure compliance with anti–money laundering (AML) regulations and other statutory obligations.
- Analyze legal issues arising in banking operations and make decisions that withstand regulatory and legal scrutiny.
- Contribute to institutional resilience by integrating compliance and best practices into operational processes.
- To understand the practical aspect of Electronic Banking and Digital Payment Systems
- To understand the practical approach of Data Protection and Security in Banking

Participants

Branch Managers, assistant managers, senior branch staff and branch operational staff

Methodology

Lectures, discussions and final examination

Course contents

Module-1: Corporate Governance Reforms in the Banking Sector

Module -2: Managing Related Party Relationships in Banking

Module -3: Legal Foundations of the Banker–Customer Relationship

Module - 4: Negotiable Instruments: Law and Practice

Module -5: Electronic Banking and Digital Payment Systems

Module -6: Securities in Lending: Protection and Challenges

Module -7: Loan Recovery Mechanisms: Parate Execution and Auctions

Module -8: AML/CFT Compliance: Global and National Perspectives .

Module -9: Data Protection and Security in Banking

Module -10: Operational Audits and Internal Control Enhancements

Mode of the lectures

In-person / Virtual (Hybrid classes)

Medium

English

Commencement

15.02.2026

Duration

40 hours

Course Fee

Rs. 25,000/-

CERTIFICATE IN DYNAMICS OF FINANCIAL MARKETS

Programme Code: CC21

Learning Outcome

On completion of this course, participants will:

- Understand the structure, role, and functioning of global and Sri Lankan financial markets.
- Gain insights into money markets, capital markets, derivatives, and foreign exchange markets with practical relevance to Sri Lanka.
- Analyze how monetary and fiscal policies impact market dynamics.
- Develop the ability to evaluate market information, trends, and instruments to make sound banking decisions.
- Acquire applied skills in risk management, asset-liability management (ALM), and investment decision-making.
- Build capacity to align market knowledge with the strategic needs of their banks and customers.

Participants

Middle management professionals in banking and finance, Treasury, Finance and risk management officers, corporate finance and investment professionals, Regulators and policy officers seeking applied market knowledge.

Methodology

Lectures, Interactive presentations, Case studies with Sri Lankan data, Group discussions and exercises

Key Areas

Module 1 – Introduction to Financial Markets
Module 2 – Money Market & Fixed Income Securities
Module 3 – Foreign Exchange Market & Derivatives
Module 4 – Capital Markets (Equities & Corporate Debt)
Module 5 – Market Risks & Regulatory Framework
Module 6 – Emerging Trends & Case Studies

Mode of the lectures

In-person / Virtual (Hybrid classes)

Commencement

15.02.2026

Medium

English

Duration

36 hours

Course Fee

Rs. 25,000/-

CERTIFICATE IN RELATIONSHIP MANAGEMENT & FINANCIAL SERVICES MARKETING

Programme Code: CC24

Objective:

To equip participants with the skills to build trusted customer relationships, understand financial needs, and responsibly market banking products and services. The program emphasizes customer engagement, ethical practices, digital banking, and sustainable growth—reflecting both global trends and Sri Lanka’s financial landscape.

Participants

Frontline staff, relationship managers, and marketing personnel of banks and non-bank financial institutions.

Methodology

Lectures, role plays, group projects, case studies (with Sri Lankan & Global banking context), and a final examination.

Course Contents

- 1: Foundations of Banking & Customer Needs
- 2: Customer-Centric Engagement Techniques
- 3: Advanced Relationship Management
- 4: Digital Banking & Customer Experience
- 5: Financial Services Marketing in the Digital Era
- 6: Ethics, Compliance & Responsible Banking
- 7: Building Long-Term Customer Loyalty
- 8: Emerging Trends & Global Best Practices
- 9: Group Presentations

Mode of the lectures

In-person / Virtual (Hybrid classes)

Medium

English

Commencement

22.02.2026

Duration

36 hours

Course Fee

Rs. 25,000/-

CERTIFICATE IN CONSUMER DEBT COLLECTION AND RECOVERY

Programme Code: CC17

Objectives

To equip the participants with a sound understanding of Consumer Credit Debt Collection to perform the duties effectively and efficiently.

Course Contents

- Legal aspects of Bank Lending and Securities
- Introduction to Financial consumer Debt Collection
- Effective Communication Methods
- Debt Collection Laws
- Evaluating Creditworthiness
- Practical Applications

Mode of the lectures

In-person / Virtual (Hybrid classes)

Commencement

29.03.2026

Duration

60 hours

Course Fee

Rs. 27,500/-

Medium

English

CERTIFICATE IN CREDIT MONITORING & NPL MANAGEMENT (CCMNPLM)

Programme Code: CC08

Learning Outcome

The participants will be equipped with a sound understanding of Credit monitoring & NPL management to perform the duties effectively and efficiently.

Participants

Branch managers, Assistant managers, and Credit officers of banks and financial institutions

Methodology

Lectures, discussions, and final examination

Course contents

Introductio to Credit monitoring, Recovery, and Remedial Management

Remedial Management Process

- Importance of recovery for the lending institutes and Economy
- Early Warning Signals (EWS)
- Central Bank Guidelines on NPL classification and loan impairment
- SLFRS 9 and related guidelines
- Post Sanction Supervision / Monitoring and Follow-up
- Identifying Warning Signals and Causes for Failure / Default
- Identifying core problem for default

Recovery Options

- Restructuring of credit facilities
- Rescheduling of defaulted facilities
- Rehabilitation of sick business units
- Compromise Settlement

Enforcing/ Liquidating Securities

- Cash Securities / Near Cash Securities
- Life Insurance Policies
- Mortgages; Movables and Immovable
- Recovery of Bank Loans (Special Provisions) Act No 4 of 1990
- Parate Actions

Litigating Procedures

- Mediation Boards
- Commercial Arbitration
- Magistrate Courts
- District Courts
- Summery Proceedings
- Regular Action
- Hypothecary Action
- Debt Recovery Act No.02 of 1990
- Commercial High Courts

Mode of the lectures

In-person / Virtual (Hybrid classes)

Commencement

30.05.2026

Duration

36 hours

Course Fee

Rs. 35,000/-

Medium

English

CERTIFICATE IN CREDIT MANAGEMENT (CCM)

Programme Code: CC06

Learning Outcome:

At the end of the programme, the participants will be able;

- To understand the concepts and apply the best practices in Credit Management
- To analyze source documents and prepare impressive and convincing credit proposals using modern credit evaluation techniques,
- To make sound credit decisions in evaluations
- To perform as educated and confident credit professionals

Participants

Staff handling credit and non-credit functions in banks and non-banking financial institutions, Students who intend to pursue banking as a career

Methodology

Lectures, Case Studies, Classroom Discussions and Assignments

Course Contents

Module I	Principles of Credit Management
Module II	Credit Appraisal
Module III	Financial Statement Analysis and Interpretation
Module IV	Risk Management
Module V	Securities Management and Documentation Procedures
Module VI	Remedial and Recovery Management

Mode of the lectures

In-person / Virtual (Hybrid classes)

Commencement

27.06.2026

Duration

64 Hours

Course Fee

Rs. 35,000/-

Medium

Sinhala

CERTIFICATE IN HANDLING HOUSING LOANS AND LEGAL ASPECTS

Programme Code: CC22

Lending Outcomes

At the end of the programme, the participants will be able;

- To understand the concepts and apply the best practices in granting Housing Loans
- To analyze source documents, Client's requirements and prepare impressive and convincing credit proposals to be approved by Facility Approvers.
- To adhere to the standard procedures and Legal requirements.
- To make sound credit decisions in evaluation, Managing Risk, Identifying early warning signals and recovery process.
- To perform as confident credit professionals

Target Group

Staff handling Credit/Housing Loans in Lending Institutes (Banking and Financial institutions), Students who intends to peruse banking as career.

Methodology

Lectures, Assignments, Presentations and Final Examination

Attendance

Minimum 80% attendance is required to sit for the final Examination

Course Contents

Module I	Introduction to Lending Business; credit policies and credit culture
Module II	Collateral (Security) Management
Module III	Introduction to Hosing Loan and Process of Housing Loans
Module IV	Documentation for Hosing Loan facilities
Module V	Identification of Early Warning Signals, Watch listing , Stage Wise

Mode of the lectures

In-person / Virtual (Hybrid classes)

Medium

English

Commencement

26.07.2026

Duration

36 hours

Course Fee

Rs. 25,000/-

CERTIFICATE IN LEGAL ASPECTS IN BANKING (CLAB)

Programme Code: CC05

Learning outcome

- The front-liners will equip the banking business with an overall knowledge of the application of law in day-to-day transactions in banking. This will further help them to perform their duties effectively to protect the interests of their own banks and their valuable customers.

Participants

Bank trainees, Banking assistants, junior executives, customer service officers, tellers, bank officers and supervisors

Methodology

Lectures, discussions, and final examination

Course Contents

1. Banker Customer Relationship
 - Common law
 - Statutory Law
2. Negotiable Instruments
 - Bills of Exchange Cheques
 - Concepts pertaining to negotiable instruments
3. Electronic Banking
 - Retail Payments Systems
 - Large Value Payments Systems
 - Fintech developments
4. Lending and Debt Recovery
 - Credit Information
 - Secured Transactions
 - Mortgages
 - Debt Recovery-Related Statutes
5. Regulatory Framework Pertaining to Licenced Banking
6. Anti-Money Laundering and Combatting of Financing of Terrorism
 - Framework Applicable Form Global and National Perspectives
 - Know your customer / Customer Due Diligence
 - Statutory Reporting Requirements

Mode of the lectures

In-person / Virtual (Hybrid classes)

Commencement

30.08.2026

Duration

36 hours

Course Fee

Rs. 30,000/-

Medium

English



CERTIFICATE IN DATA ANALYTICS IN BANKING

Programme Code: CC20

Learning outcome

This programme is designed to equip participants with practical knowledge and skills to analyze, visualize, and interpret banking and financial data using **Power BI**. By the end of the programme participants will gain the ability to create interactive dashboards, generate insights for decision-making, and apply data analytics techniques to practical banking situations.

Target Group

Banking staff in finance, MIS, risk, operations, compliance, HR, Analysts involved in decision-support and reporting, Staff who need to prepare reports/dashboards for management/regulators

Methodology

Practical sessions (major component) using prepared banking dataset, Conceptual explanations, Step-by-step iterative dashboard building

Course Contents

Module 1 : Introduction & First Report

Module 2 : Data Preparation

Module 3 : Data Modeling

Module 4 : Banking KPIs

Module 5 : Dashboard Design I

Module 6 : Dashboard Design II

Module 7 : Advanced Analytics

Module 8 : Compliance Reporting

Module 9 : Publishing & Sharing

Mode of the lectures

In-person / Virtual (Hybrid classes)

Commencement

26.09.2026

Duration

40 hours

Course Fee

Rs. 30,000/-

Medium

English

CERTIFICATE IN FOREIGN EXCHANGE (CFE)

Programme Code: CC04

Learning outcome

- This programme will benefit participants by providing an overview of the FOREX market and providing knowledge on tools, techniques, and regulations of FOREX.

Participants

Branch Managers, officers, and executives of banks and financial institutions

Methodology

Lectures, discussions, and final examination

Course contents

1. Overview of Foreign Exchange Act No. 12 of 2017
2. Basic Concepts on Foreign Exchange Transactions
 - Residency
 - Nature of Transactions
 - Export or import of any foreign currency or Sri Lanka currency
 - Hold foreign exchange
3. Current transactions related Regulations
4. Capital transactions related Regulations
5. Bank's key role in facilitating foreign exchange transactions
6. Importance of Nostro and Vostro accounts and their role in Forex
7. Opening and maintaining of foreign currency accounts and its operations
8. International payment methods and their operations including documents involved
9. Risks in International Trade and the Mitigating Factors

Mode of the lectures

In-person / Virtual (Hybrid classes)

Medium

English

Commencement

31.10.2026

Duration

36 hours

Course Fee

Rs. 30,000/-

CERTIFICATE IN BRANCH OPERATIONS MANAGEMENT (CBOM)

Programme Code: CC03

Learning outcome

- On completion of this course participants will be equipped with a sound understanding of commercial banking related to branch operations management to perform the duties effectively and efficiently.

Participants

Branch managers, Assistant managers, and officers of banks and financial institutions

Methodology

Lectures, discussions, and final examination

Course contents

1. Governance, Risk Management framework, and Compliance functions of Financial Institutions.
2. Credit Management
Lending Principles, Credit Analysis, Monitoring, Control and Recovery
3. Law relating to Banking and Customer Protection
Banker Customer Relationship/ Negotiable Instruments/ Electronic Transactions/ / Securities /Debt Recovery/ Consumer Protection/ KYC
4. International Trade Finance
Concept, various types of documents, payment methods, INCOTERMS, Various types of L/Cs, Guarantees, international trade finance methods
5. Exchange Control Regulations
FOREX Accounts related transactions and regulations

Mode of the lectures

In-person / Virtual (Hybrid classes)

Medium

English

Commencement

28.11.2026

Duration

48 hours

Course Fee

Rs. 30,000/-

Competency Enhancing Programme

MANAGEMENT DEVELOPMENT PROGRAMME IN EMPOWERING BRANCH MANAGERS IN BANKING AND FINANCE

Programme Code: CEP01

Objective

To uplift the skills and knowledge of selected officers in the grade of executive officer

Duration

64 hours (8 days)

Methodology

Lectures, Case studies, Assignments and group presentations

Course contents

Module I: Leadership

1. Understanding Leadership
2. Communication and Interpersonal Skills
3. Motivation and Team Building
4. Emotional Intelligence and Resilience

Module II: Marketing

- 1: Establishing the Pillars of Sales and Marketing Excellence
 - 1.1: Introduction to Selling Skills in Banking
 - 1.2: Understanding Customer Needs
 - 1.3: Building Rapport and Trust
 - 1.4: Handling Objections and Overcoming Resistance
- 2: Charting Strategic Paths: Marketing Planning and Advanced Selling Tactics for Future Leaders
 - 2.1: Closing Techniques and Follow-up
 - 2.2: Consultative Selling in Banking
 - 2.3: Cross-selling and Upselling Strategies
 - 2.4: Strategic Marketing Planning
- 3: Group Presentations

Module III: Management

1. Understanding Management: Basic Principles and Their Importance
2. The Modern Manager: Functions and Skills for the Digital Era
3. Strategic Planning: Crafting Personal and Professional Strategies
4. Decision-Making in the AI Era
5. Change Management
6. Emotional Intelligence
7. Professional Success: Lifecycle Analysis

Module IV: Conflict Handling

1. Value of listen to understand
2. How we can earn respect from others
3. Importance of emotional intelligence in building strong relationships
4. Importance of “Attitude” in life

Module V: Social Science

1. Fundamentals of ethics
2. Psychological insights are valuable for maintaining organizational health.
Psychological issues related to person-job interactions and organizational processes can impact both employee well-being and overall performance.

Module VI: Understanding the Economy and the Banking System

1. Understanding the Structure of a Modern Market Economy
2. Macroeconomic Stability and Financial System Stability
3. Closing Discussion

Mode of the lectures

In-person

Medium

English

Commencement

28.06.2026

Duration

64 hours

Course Fee

Rs. 75,000/-

Seminars, Workshops and Training Sessions

The selected programs will be conducted based on the market requirements.

Programmes conducted in 2025:

1. Workshop on Pawn-Broking
2. Mastering Credit Excellence: Training Session for Credit Officers
3. Mastering Compliance Excellence: Training Session for Compliance Professionals
4. Mastering Audit Excellence: Training session for Audit Professionals
5. Mastering International Trade Excellence: Training session for Trade Finance Practitioners
6. Mastering Risk and Governance Excellence: Training Session for Risk Officers
7. Mastering Sales Excellence in Digital Banking Era: Training Session for Financial Service Providers
8. Mastering Digital Banking Excellence: Training Session for Banking and Finance Professionals
9. Mastering Foreign Exchange Excellence: Training Session on Salient Features of Recent Foreign Exchange Rules and Regulations
10. Mastering Compliance Excellence on Anti-Money Laundering (AML): Training Session for Banking and Finance Professionals
11. Mastering Recovery of Loans Excellence: Training Session for Recovery Officers in Banking and Finance
12. Mastering Artificial Intelligence: Training Session for Professionals in Banking and Finance
13. Mastering Monitoring Excellence in Related Party Transactions: Training Session for Banking and Finance Professionals
14. Mastering Climate Finance Excellence: Training Session for Banking and Finance Professionals
15. Mastering the art of Internal Audit Excellence: A focused training session on Fraud and Investigation
16. Mastering Personal Tax Excellence: Training Session for Banking and Finance Professionals

Tailored Programmes

Most of the IBSL programmes can be tailored and conducted to meet the specific requirements of banks and financial institutions.

New programmes can also be designed and conducted based on the requests.